



PEREGRINE ENERGY

Position:

Director of Development

Description:

Reporting to the Senior Director of Development, a director of development will be responsible for advancing pipeline renewable energy projects (primarily battery storage projects) from inception through commercial operation. You will be involved with all aspects of project development, such as real estate negotiation, management of interconnections with balancing authorities, permitting requirements, preliminary engineering requirements, sequencing and linking of construction events, etc. Projects will be located in multiple different states and periodic travel will be expected. All members of the development team need to be results oriented, have an excellent ability to work with others and a desire to solve complex problems. An ideal candidate for this role will be motivated to mentor junior developers regularly to include occasionally traveling with more junior developers to provide in person assistance for important project meetings.

Essential Responsibilities:**Project Management and Development:**

- Champion the creation of projects through presenting them to the Greenfield Committee.
- Work with the Real Estate Team to execute real estate agreements to secure project site control.
- Integrate with the Transmission Team to submit and manage project interconnections with balancing authorities.
- Advance the project through environmental and local permitting with the support of the Environmental and Permitting Team.
- Coordinate with the Engineering, Procurement and Construction Team to secure long lead items for project competition, evaluate project design and finalize project layouts.
- Provide and validate inputs for the Finance Team to enable effective project valuations.
- Contribute to continuous process improvement.
- Provide mentorship and guidance to more junior team members.

Power Marketing & Support for Structured Offtake:

- Work closely with the Market Analytics and Origination Team to evaluate market opportunities and provide pricing guidance based on customer goals and priorities in alignment with project model underwriting assumptions.
- Assist in executing and negotiating long-term structured transactions with wholesale and commercial offtake to support the financing and build-out of new renewable energy and storage projects.
- Establish and maintain relationships with existing and new customers in the IOU, Muni, Co-op and competitive retail supplier.

Assist in overseeing the internal support teams through all aspects of the complex sales process to closing:

- Evaluate Requests for Proposals (RFPs) and provide project level inputs to bid preparation process.
- Support the Origination Team in conducting research into customers' businesses and energy procurement activities, including stated goals, targets, or Integrated Resource Plan (IRP) obligations, and develop initial ideas for Peregrine offerings.



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Required Skills/Experience

At least 5-8 years of experience renewable energy or project management. The ability to manage multiple internal and external stakeholders to advance projects and build consensus is essential.

- Bachelor's in Engineering, Management, Finance or a similar field recommended or MBA is recommended.
- Experience with the interconnection process in SPP, MISO, ERCOT and/or PJM is a plus.
- Demonstrated success in project permitting with project opposition.
- Knowledge of various commercial offtake structures used for renewable energy and storage projects.
- Strong attention to detail while still being able to multitask.
- Outstanding communication and time management skills, high attention to detail, and organized in approach with sound judgement.
- Ability to make decisions given incomplete information and rapidly learn and use new skillsets.
- Willingness to travel within the US and Canada (30%)

Salary: Salary Range is \$150k - \$220k

Bonus: This position may be eligible to receive an annual cash incentive bonus capped at a % of your base salary and on your performance review.

Benefits: Current benefits include healthcare, dental and vision plans, 401(k)- retirement plan, group life and disability insurance.

Location: Boulder, CO

Company Description:

Peregrine Energy Solutions is an integrated and multi-technology clean energy platform with a focus on utility scale energy storage that was established in 2022 through a partnership between Peregrine Energy Management and a global alternative investment manager with approximately \$20 billion of assets. Peregrine Energy Solutions is a limited liability company formed in Delaware and headquartered in Boulder, Colorado.

To apply, please email your resume to hiring@peregrineenergysolutions.com